

## Scene in San Francisco DISCOUNT CARD PROGRAM VENDOR GUIDELINES



The San Francisco Film Commission, part of the Mayor's Office, is proud to unveil the **Scene in San Francisco Discount Card Program**. By becoming a participating Scene in San Francisco vendor, your hotel will gain access to film and television productions that shoot in San Francisco, all of which bring millions of dollars per year in total revenue to the City.

Providing a discount is a requirement to become a participating hotel in the Scene in San Francisco Program. Scene in San Francisco hotels may choose to offer discounts to **both** production companies filming in San Francisco and to individual crew members working on those productions. (For example, you might offer production companies a fixed, reduced rate on hotel rooms and office space, while providing individual crew members with specials on spa treatments, restaurant meals, or 10% off the lowest available price on accommodations in hotel rooms and suites.)

- Providing a discount to either the production company or to individual crew members is a requirement for hotels participating in the Program. However, your establishment may also choose to offer discounts to both groups.
- Vendors must provide minimum discounts consistently to all holders of the Scene in San Francisco card.
- Discounts must be **quantifiable** (e.g., 10% off lowest available rate for meeting rooms, etc.).

In addition, every 6 months Scene in San Francisco hotels will be sent a form to report the amount of revenue their businesses have generated directly from the Program. The San Francisco Film Office will use this information to evaluate the success of the program and to justify the need for increased incentives to draw more film production—and the resulting revenue—to San Francisco.

\*\* To have your hotel featured in the Scene in San Francisco website launch, submit this completed form by TUESDAY, January 11th! \*\*

Please contact the San Francisco Film Office at 415-554-6241 with any questions.

## **CONTACT INFORMATION:**

Hotel Name:	
Address:	
Zip:	Website:
Tel:	Fax:
Scene in San Francisco Liaison (to	be listed on website):
Title:	
Email:	
Additional contact number or emai	il:
HOTEL DESCRIPTION: For your (75 words or less).	Scene in San Francisco website listing, please describe your establishmen
# of Rooms	<u>:</u> # of Bars/Lounges
# of Meeting Rooms	Restaurant? (Y/N)
# Suites	Pool? (Y/N)
# Specialty Suites	Business Center? (Y/N)
Office Space? (Y/N)	Parking for Passenger Cars? (Y/N)
Health club? (Y/N)	Parking for Cargo Vans & Equipment Trucks? (Y/N)
Spa? (Y/N)	
Special Amenities? (Please Descri	ibe)
Would you be interested in offerir	ng discounted office space to productions? (Y/N)
-	receiving requests from productions interested in <b>filming</b> at your r listing will appear with the movie camera icon (left).
Yes	No

<b>EXCLUSIVE PRODUCTION DISCOUNT:</b> Please des <b>production companies</b> filming in San Francisco. *Ple for discount.	, , ,
to individual <b>crew members</b> who work on San Francisco Discount card. *Please note any restrictions	co-based productions and who hold the Scene in San
The Vendor stated above will participate in the San Discount Program and will provide Card Holders with t from date approved (indicated below). As a participating any period with a 30-day prior written notice to the San the program the Vendor will inform all employees of the San Francisco Film Commission reserves the rigguidelines and may determine, in its sole discretion, website. The San Francisco Film Commission reserves the	he minimum offer(s) stated above for a period of 1 yearing vendor, you reserve the right to modify your offer at Francisco Film Commission. To preserve the integrity of the Program and the offer(s) extended to Card Holders. It is to remove any listings that do not comply with its whether to cease listing any discounted vendors on its
Print Name	Date
Signature	Title
Approved by:	
(SF Film Commission Staff)	Date